

**TITAN  POWER**

# Capabilities Presentation

Stephen Berney, Director of Marketing

[www.titanpower.com](http://www.titanpower.com)

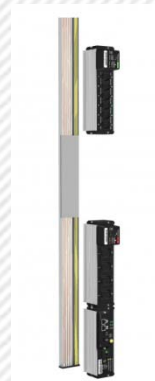
# Company Overview

- **Specialists in the Data Center, Computer Room and Mission Critical Environment**
  - Provides critical backup power and air products and services
- **Founded in 1986**
- **Headquarters: Phoenix, AZ**
- **Sales & Service Footprint: AZ, CA, CO, NM, NV**
- **Privately Held Arizona Small Business**
- **Licensed Contractor: AZ, CA, NV**
- **Verticals Industries Served:**
  - Government, Healthcare, Education, Gaming/Casino, Manufacturing, Retail, Travel, Financial



# Products Offered

- Uninterruptible Power Supply (UPS)
- UPS Batteries & Battery Products
- Power Distribution Systems
- Generators / Automatic Transfer Switch
- Cooling Solutions: CRAC, High Density & Portable
- Fire Suppression Systems
- Raised/Access Flooring
- Power Management Solutions
- Server Enclosures
- Server Access & Control



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# Services Offered

- Uninterruptible Power Supply (UPS), Generator & CRAC
  - 7/24 Emergency Service
  - Parts & Repairs
  - Preventative Maintenance Inspections
  - Battery Inspections
  - Service Maintenance Programs
  - Qualified, Training and Experienced Service Engineers  
In All Brands of UPS, Generators, CRAC
- UPS Battery Replacements
- Specialized Testing Services
  - Load Bank Testing
  - Infrared Thermography Testing





# Data Center Construction

- Licensed General Contractor
  - Specialty Computer Room Contractor
- “Turn-key” Installation Services
- Bonded & Insured



# Relevant Experience

## **Jet Propulsion Laboratory, Pasadena, CA**

Maintenance & Repair Contract: 2006 – Current



## **United States Marine Corp, Camp Pendleton, CA**

Maintenance & Repair Contract: 2010 – Current



## **United States Air Force, Non-Disclosure**

Provide & Installation Contract: 2009 – 2010

(3) 800kW Generators, 1200 gallon fuel tank, (8) 15-30 ton Computer Room Air Conditioners (CRAC), 1000kVA Powerware UPS, 3600sq.ft. of access floor and 3600sq.ft of drop ceiling.:



## **Maricopa Community Colleges, Scottsdale, AZ**

Provide & Installation Contract: 2010

(2) 500kVA UPS Systems with A & B Power source,  
(8) 100kVA Liebert Power Distribution Units  
(2) 30 Ton Liebert CRAC Units,  
Power Distribution Strips and Server Racks





# Featured Project - MCC

Before



# Featured Project - MCC

Before





# Featured Project - MCC

After



# Featured Project - MCC

After





# Federal Contracting Information

- CCR & ORCA: Current/Active Registration
- DUNS: 62-776-3402
- GSA Schedule 70(IT): GS-35F-0136Y
- Cage Code: 1XV06
- Federal Tax ID: 86-0654622
- Socioeconomic: Small Business
- Credit Cards, P-cards, ACH Payments
- NAICS:
  - Products: 335999, 335312, 221122, 335911, 335122
  - Services: 238330, 811212, 811310, 541513, 238210



# Capabilities Statement



Founded in 1986 and headquartered in Phoenix, Arizona, Titan Power Inc. is a Specialized Contractor and Value Added Reseller providing critical power and air solutions for Data Centers, Computer Rooms and Mission Critical Facilities. We serve customers in the states of Arizona, California, Colorado, Nevada and New Mexico.

<b>Products Offered</b> <ul style="list-style-type: none"> <li>• Uninterruptible Power Supply (UPS)</li> <li>• UPS Batteries &amp; Battery Products</li> <li>• Power Distribution Systems</li> <li>• Generators / Automatic Transfer Switch</li> <li>• Cooling Solutions: CRAC, High Density &amp; Portable</li> <li>• Fire Suppression Systems</li> <li>• Raised/Access Flooring</li> <li>• Power Management Solutions</li> <li>• Server Enclosures</li> <li>• Server Access &amp; Control</li> </ul>	<b>Services Offered</b> <ul style="list-style-type: none"> <li>• Data Center Design, Engineer &amp; Construction</li> <li>• UPS, Generator &amp; CRAC Service &amp; Repair</li> <li>• Specialized Preventative Maintenance Services</li> <li>• 24/7/365 Emergency Service</li> <li>• New &amp; Refurbished Equipment Installations</li> <li>• Specialized Testing Services &amp; Site Monitoring</li> <li>• Infrared Thermography Testing</li> <li>• Battery Replacements</li> </ul>	<b>Pertinent Federal Contracting Information:</b> <ul style="list-style-type: none"> <li>• CCR &amp; ORCA: Current/Active Registration</li> <li>• DUNS: 62 776 3402</li> <li>• GSA Schedule 70(JT): GS-35F-0136Y</li> <li>• Cage Code: 1XV06</li> <li>• Federal Tax ID: 86-0654622</li> <li>• Socioeconomic: Small Business</li> <li>• NAICS: <ul style="list-style-type: none"> <li>Products: <ul style="list-style-type: none"> <li>335909 (Uninterruptible Power Supply)</li> <li>335312 (Generators)</li> <li>221122 (Power Distribution)</li> <li>335911 (Lead Acid Batteries)</li> <li>335122 (Emergency Lighting)</li> </ul> </li> <li>Services: <ul style="list-style-type: none"> <li>238330 (Flooring Contractors)</li> <li>811212 (Computer Maintenance)</li> <li>811310 (Equip. Repair &amp; Maintenance)</li> <li>541513 (Computer Facilities Mgmt Svcs)</li> <li>238210 (Electrical Contractor)</li> </ul> </li> </ul> </li> </ul>
<b>Contractor Licenses:</b> <ul style="list-style-type: none"> <li>• Arizona General Commercial #228490</li> <li>• Arizona Computer Room Specialty #216136</li> <li>• Arizona Electrical Commercial #248565</li> <li>• California Electrical Commercial #884661</li> <li>• Nevada Electrical Commercial #75264</li> </ul>	<b>Financial Capacities:</b> <ul style="list-style-type: none"> <li>• \$500,000 line of credit with M&amp;I Bank</li> <li>• Bonded &amp; Insured</li> <li>• Averaging \$6,000,000 in annual revenue</li> <li>• Privately held, Arizona Small Business with less than 100 employees</li> <li>• Credit Cards, GPC, P-Cards, ACH Accepted</li> </ul>	

#### Relevant Experience:

- 1. Non-Disclosure Air Force Base, AZ**  
 NAICS: 33599, 335312, 221122, 335911, 238330, 541513, 238310  
 Provide & Installation Contract: (3) 800kW Generators, 1200 gallon fuel tank, (2) 15 ton and (6) 30 ton Computer Room Air Conditioners (CRAC), 1000kVA Powerware UPS, 3600sq.ft. of access floor and 3600sq. ft of drop ceiling.  
 Completion Dates: 2009 – 2010 | Contract Amount: \$3,500,000
- 2. Davis Monthan Air Force Base, AZ**  
 NAICS: 811212, 541513  
 Maintenance & Repair Contract:  
 Completion Dates: 2010 – 2015 | Contract Amount: \$18,550
- 3. US Marine Corp (Camp Pendleton), CA**  
 NAICS: 811212, 541513  
 Maintenance & Repair Contract: (1) 125kVA UPS System, (7) Inverters, (22) Rectifiers  
 Completion Dates: 2010 – Current | Contract Amount: \$11,000
- 4. Fort Huachuca Army Base, AZ**  
 NAICS: 811212, 541513  
 Maintenance & Repair Contract: (1) 50kVA Mitsubishi UPS, (1) Powerware 175kVA UPS, (1) Mitsubishi 100kVA UPS Systems  
 Completion Dates: 2000 – 2007 | Contract Amount: \$10,000
- 5. Jet Propulsion Laboratory (JPL), CA**  
 NAICS: 811212, 541513  
 Maintenance & Repair Contract: (3) Deltec 8kVA UPS Systems, (4) Eaton 8 – 30kVA UPS Systems  
 Completion Dates: 2006 – Current | Contract Amount: \$6,000
- 6. Boeing, TX**  
 NAICS: 811212, 541513  
 Maintenance & Repair Contract: (3) IPM 30 – 150kVA UPS Systems, (1) Powerware 160kVA UPS System  
 Completion Dates: 2011 – Current | Contract Amount: \$7,600



Please contact your Titan Power Representative, **Stephen Berney**, for more information at:  
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 Federal Government Rev 3 12





# Thank you!

Titan Power specializes in the Sales, Service, Installation and Construction of Critical Backup Power & Air Systems for the Data Center, Computer Room & Mission Critical Environment.

**Corporate Office:**

4640 E Elwood St., Suite 6  
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800-509-6170

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