

THE **TITAN** ⚡ **POWER** PROCESS



Intro & Discovery

*About Us, About You,
Needs Assessment, Fit
Check*



Information Validation

*Qualify, Equipment List,
Site Visit, Job Walk*



Proposal Presentation

*Equipment, Scope of
Work, Pricing, Clear
Future*



Service Agreement

*New Contracts, Renewal
Contracts, Coverages,
Single/Multi-Year*

Replacement & Installation

*Design & Engineering,
Turnkey Services, Product
Management, Start-Up*

Account Management

Maintenance & Repair

*Preventative, Corrective,
Remedial, Field Service
Reports*

Equipment Refresh

*Legacy Equipment, Product
Education, Solution
Engineering, System
Upgrades*

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